

Business Profile



Training, Coaching, Consulting,
Project management

“Making business stories”



<https://nkservices1.wixsite.com/rich>

About the REM Services.

What is REM Service?

For us: REM Services means high level of professionalism, state of the art training, consulting and coaching services dedicated to the management of the client companies in bundled with an easy, intimate style.

Meaning of REM: comfortable, friendly environment, inspiring atmosphere, positive vibe.

Activities and services

Training, coaching, business development, strategic planning, consulting, project planning, fundraising, Bookkeeping, Financial management and Corporate Governance

Competences

Strategic management, operational management, motivation, organizational development, business development, leadership development, b2b complex sales methodology, project management, cost management and control, decision supporting, communication, conflict management, stress management, improvement of internal collaboration, efficiency, process-based operations and fundraising capacity



Attitude

Our services are based on industry awareness. We do believe that the knowledge of the market and the synthesized experience is as important as the theoretical knowledge in the management sciences. Therefore, in every case, we transfer our knowledge filtered by personal experiences.

We maintain partnerships with our customers. We seek for long-term relationships, which are based, on the partner's strategy in every case.

Acting as a trainer, as consultant, and a coach or a facilitator we take part in the everyday life of our customers. We work together and develop together: We are the ones that guarantee the necessary, wide spectrum of the added value, which is needed for an outstanding success story. We combine the modern, dynamic style and the professionalism. All of this is originated from our behaviour and from our (mostly) ICT industrial socialization. Our creativity and diversity are associated with efficiency and results.

Colleagues

Our team members are highly qualified professionals having decades of experience in all fields of business. We are proud of our seniors and professionals as well as our junior colleagues.

Richard E Mireku - founder and managing director, trainer, and consulting

As a dedicated senior level financial leader, business coach, trainer and consultant with extensive experience in finance/portfolio management/business consultancy, Performing in-depth analysis and benchmarking to identify optimal solutions to coaching dynamic staff and building key account relationships, my background has prepared me to excel as a business coach and senior bookkeeper.

My leadership philosophy promotes team collaboration, motivating staff to exceed goals. I am a resourceful problem solver with a keen ability to identify process improvements, cost savings and maintain financial and operational oversight.

Independent Coursework

- Complex management training
- Sales training
- Customer Service
- Bookkeeping

Professional Focus:

- Project management
- Motivational techniques
- Teambuilding

“I am a well-trained and highly qualified sales manager with a comprehensive approach always paying attention to the persons I am responsible for. I am a leader with a focus on business development, results, and systematic processes. After closing a section of my professional life that was dedicated to various industries, my attention is turning to management consultancy, training, and coaching. I am running a company of my own and have the privilege partnering with the brightest management consultants and coaches in the Cape Town and the rest of South Africa. I am seeking for the edge of technology, efficiency, and humanity. I am designing my training programs, my consultancy services and all the other activities I do, based on that principal. I am open for new ideas, start-up projects and creative initiatives that might utilize my experiences or my market knowledge and could become a great challenge even around the globe.

REM value ad:

Industry knowledge and referable relationships

Creative, liberal even so professional attitude

An integrated package of services for executives

Scientific thoroughness+ everyday experience

Special Trainings

Industrial cooperation, communication, project management programs

Sales training – from the basics to the complex b2b sales methodology (Because if you visit and adequately address the customer, it is also possible to find a business opportunity)

Management toolset - motivation, delegation, self- awareness, communication, leadership, ownership attitude

“Reload” program (In hard times, you must reload and get an energetic start-up)

Coaching, consulting – focusing on the following topics

- strategy, strategic management
- trade, trade management, trade development
- corporate communication, PR
- business development, market entry, international adventure
- system thinking, decision- making
- management
- fundraising

References

- TM Group
- Sell Savvy Properties
- JAA Solutions Pty Ltd
- Kesse Kids Care and Transport
- LaKeswa Foundation
- LaKeswa Pty Ltd
- Passion to Serve
- MJ Salida Accounting Services CC
- Orracchi Pty Ltd

REM Services – Richard E Mireku Services

nanamireku17@gmail.com

+2762569971

14 Simon's Town Road, Fishhoek, Cape Town, South Africa 7975

